Services by a CA in GST

The benefits to professionals in learning and providing service in GST as soon as possible could be as under:

- 1. Retain existing clients by providing the initial services to transit and comply with GST.
- 2. Get many new clients shifting from those consultants who are not updated with GST.
- 3. Increased/wider basket of services- expand the firm capability.
- 4. Increased fees due to increased work & time requirement especially in regular compliance and consultancy.
- 5. Get familiar with the different IT being used in business including accounting which may need changes which would take some time.
- 6. Add value to the SME clients <u>prior to and at the time of transition</u> in the following ways:
 - a. Ensure business of client continues without disruption.
 - b. Business Change necessary if any
 - c. Ensure the margins in business are protected due to advance information.
 - d. GST Ready Clients will get business advantage more orders, smooth and fair cost cuts from customers, reduced prices from vendors, - win win possibilities.
 - e. Ensure Top 5 advantages in GST for Trader
 - f. Ensure Top 5 advantages to SSI Units in GST
 - g. Ensure top 5 advantages to job workers in GST
 - h. Ensure Top 5 advantages to service provider clients under GST
 - i. Ensure Top 5 advantages to works contractor clients in GST

- j. Ensure Top 5 advantages to a transport clients in GST
- k. Ensure Top 5 advantages to a hotel clients in GST
- 1. Whether to register in 1 or few or all States?
- m. Whether to continue to have depots across India?
- n. How to ensure that past compliances are there to avoid demand and disputes later?
- o. Whether and how to sanitise and optimize the claim of credit for the past?
- p. How to deal with doubtful credits of the past?
- q. How to calculate the time limits under VAT/ CE/ST for availment of credit?
- r. How to procure with central excise duty today?
- s. Advantages of Dealers Registration under CE.
- t. How to reconcile the books to the CE/ST/VAT/CST returns to avoid demands later?
- u. How to reconcile the c/f of credit under CE/ST/VAT?
- v. Maximise credit by stock taking and certification of claim under GST for stocks in hand?
- w. How to decide whether to withdraw claim of refund of accumulated credits?
- x. Cutting off transaction pre & post GST or extending into GST if advantageous.
- y. Choosing the IT right tool from the right software vendor at optimum cost with safety of data ensured.
- z. Optimising credit when procuring from URS + Composition dealer.
- aa. Decide whether to continue being an 100% EOU or STPI etc in the light of GST?
- bb. Review the export benefits available once again.